

Heating that doesn't cost the earth



Renewables News...

Well we've had a busy month this month at the Ricoh Arena in Coventry, it's beginning to feel like a second home. We've exhibited twice there recently, once at the Installer Live exhibition and once at the Oil & Renewables show.

We've had a great time and much success promoting our products and ideas at these exhibitions with both being well received. We have had a great response from potential installers - having to put on an extra 4 training dates to make sure everybody gets the information they require.

These shows have also given us a great opportunity to go along and get feedback from you guys...the people who use our equipment! We've had some great comments but more importantly we've had the opportunity to listen and discuss what you want from us, and what we need to provide. The packaged product ideas went down really well at the Oil & Renewables show - especially the idea of a Bivalent system that can be linked to an existing boiler! Please remember though, we do need your feedback on this - don't be shy, let us know what you need and how we can help you take full advantage of this expanding market place.

John Lightfoot

Marketing Director
HeatKing Operations Manager

2011 Opportunity Knocks...



2010 has been a great year for HeatKing with some significant improvements in our products specification see John's article on page 2.

We have been lucky enough to receive a lot of great feedback and advice from our approved installer network which has led to us being able to offer new products and options, further enhancing our offering to the market.

In 2011 our product offering will be extended by:-

- A range of "Tank in Tank" Cylinders
- New "Bivalent" controls
- New Master Slave controls for multiple unit systems
- Heating and Cooling Fan Coils matched to our BCool2 range

We will also be offering Heat Packs, more details about this in our next newsletter

Renewable Heat Incentive (RHI)

As we enter 2011 we are all focused on the RHI and what it can offer the industry. In order to ensure we offer adequate support to our existing and to the new members of our approved installer network we will be increasing the number of training course available to our network.

We are here to help!

Don't forget to keep up the great work in terms of feedback to us. If you don't let us know how we can help you sell our product the odds are we will both be missing out on the opportunity to help each other - so keep the great feedback coming!

Merry Christmas and a Happy New Year

As we are unlikely to be sending you another newsletter this year, may I on behalf of all of the HeatKing Team wish you a very Merry Christmas and a very Prosperous and Happy New Year!

Alan Donnelly

HeatKing Sales UK

HeatKing Sponsors Renewable Energy Podcast



HeatKing, a division of TEV Ltd., are sponsoring a series of podcasts aimed at explaining to the end user the benefits of Renewable Energy Technologies.

The podcasts are being created by John Lightfoot, one of TEV Ltd's Directors.

John explained, "When attending exhibitions targeted at the end user or householder, I became aware that many of the visitors would leave the exhibition totally confused as to what each of the renewable energy technologies would, or could, offer them. With one technology claiming to be better than other, how was the house holder able to determine who was telling the truth and who was spinning them a line? So I decided to create a series of podcasts on renewable energy aimed at the end users to try to give them some pointers. The podcasts take the form of an interview with a leading industry leader in each of the technologies. The interviews set out to explain to people in very basic terms, what the technologies are, how they work and how you can go about choosing equipment and installers. The interviews than signpost where more information can be found to help the end user's decision making progress"

Indeed John has already published interviews with David Matthews the CEO of the Solar Trade Association, Tony Bowen the President of the Heat Pump Association, Andrew Cooper the Energy Saving Trusts' Director of Policy and Advice for Humberside and Yorkshire. The next podcast to be published in the near future will be an interview with Robert Burke and Mark Russell from HETAS on Biomass heating.

John has created a Renewable Energy Podcast website www.renewableenergypodcast.co.uk where his podcasts can be downloaded from and where listeners can leave feedback or questions for John to respond to.

Heat King NEWS

Heating that doesn't cost the earth

HeatKing Training

At HeatKing we take training seriously and have developed our training course to give the installers the knowledge they require to feel confident when dealing with an enquiry for a heat pump. We take them through the total process from receiving an enquiry to completing the installation making them aware of all the differences between a standard boiler installation and a heat pump installation. Courses are available throughout the year, for details of course dates and availability contact **Andrew Wilson** on **01484 405697**



Technical Tips

Matty the Mechanic says...

Fault code FL (low system water pressure):

Re-pressurize system to 2 bar. Unit will re-set automatically

No display on control unit on heat pump:

Check that the heating controls are calling for heat.

Steam rising from heat pump:

Not to worry heat pump performing a defrost.

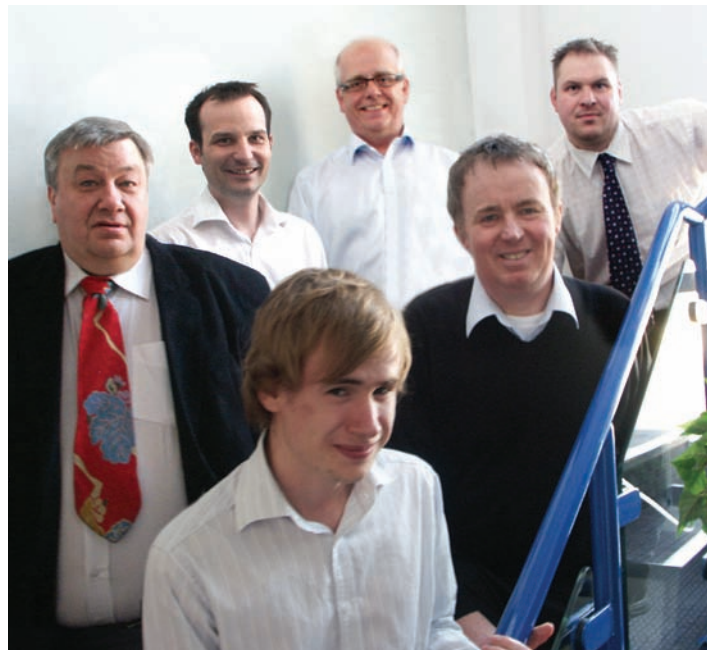
Water appears to be running from base of unit:

This is normal and is due to the moisture in the air, this will happen more in cold damp weather conditions

Got a query? Just call me
01484 405679
matthewverity@heatking.co.uk

or visit our website:-
www.heatking.co.uk

Meet the HeatKing Team...what a handsome lot!



[Front]

Andrew Wilson
01484 405697
andrewwilson@heatking.co.uk

[Left to Right]

Alan Donnelly
07912387104
alandonnelly@heatking.co.uk

Tom Askew
07957843835
tomaskew@heatking.co.uk

John Lightfoot
01484 405614
johnlightfoot@heatking.co.uk

Stephen Ashurst
01484 405680
stephenashurst@heatking.co.uk

James Carr-Smith
01484 405696
jamescarr-smith@heatking.co.uk

[See 'Matty the Mechanic says...']

Matthew Verity
01484 405679
matthewverity@heatking.co.uk

HeatKing is ECA Listed



Authorised User No. 00716

HeatKing, a division of TEV Ltd., have just announced that with effect from the 1st October their BWarm 8000 and 12000 Air Source Heat Pump units have been added to the Energy

Technology List and as such are eligible for the government's Enhanced Capital Allowance.

The Enhanced Capital Allowance (ECA) scheme which is managed by the Carbon Trust on behalf of the Department Energy & Climate Change is seen by the Government as a key part of their programme to manage climate change. It provides businesses with enhanced tax relief for investments in equipment that meets published energy-saving criteria.

John Lightfoot, from HeatKing, explained that they had received several requests from some of their larger clients to add their products to the ETL list so they could take full advantage of the Enhanced Capital Allowance.

John added "we are very pleased to be able to offer our clients the advantage of ECA when buying our product, together with it's MCS accreditation, it is a further example of our products being amongst the most efficient available in Europe."

Product Update

You're not going to be hearing as much from HeatKing, well our products anyway! HeatKing BWarm units were already some of the quietest on the market, but after significant investment HeatKing have managed to reduce the noise levels of the products by up to a massive 8dBA. When you consider that a 3dBA decrease halves the sound level one can then appreciate the magnitude of the sound levels reduction.

In addition to this reduction in sound levels the BWarm units now being built also have been upgraded to include Electronic Expansion Devices which will offer householders further significant running costs.

To find out more about these improvements feel free to contact us on 01484 405605 and we will be pleased to explain in more detail.

Training Course Dates

Dates now available for 2011 training courses. Places are limited so if you're interested please contact us for a booking form. First quarter dates are:-

Thursday 27 January 2011
Thursday 24 February 2011
Thursday 24 March 2011